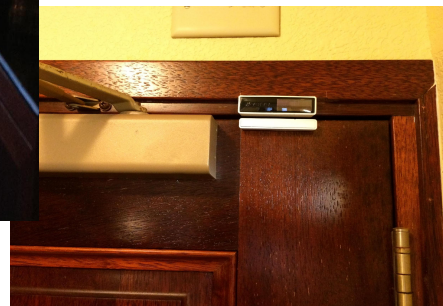


# Marriott Courtyard - Kauai

ILLUMRA Case Study



## INTRODUCTION:

With unparalleled views of the mountains and the ocean and a breathtaking location on the Emerald Island, guests experience a memorable getaway to the Courtyard Kaua'i at Coconut Beach. The Marriott Courtyard at Kauai provides guests with a heightened experience of relaxation and dining. Savor culinary delights and signature drinks at Voyager Lanai Dining and Makai lounge, located right on sight when you step into the warm aloha spirit of our gorgeous oceanfront resort and spa.

## THE CHALLENGE:

- High cost of Electricity – eroding profits
- Hotel running at capacity – in need of minimal down time for install was essential
- Expensive to install a wired HVAC controls system

## THE SOLUTION:

- Used a wireless control system to manage HVAC

## Products Used:

Wireless - Window / Door Sensor, Wall Mount Occupancy Sensor, Thermostat.

## THE RESULTS:

Customer was pleased with rapid install and no inconvenience to guest's experience. No loss of revenue during installation.



## BENEFITS TO CUSTOMER:

- 33% energy reduction - increased profits
- 30 minutes per room install time – install transparent to hotel guest.
- Minimized vacancy – no interruption in cash flow.
- Hotel guest friendly – no special action needed by hotel guest



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